

MANAGEMENT

(AAS.MGT) ASSOCIATE IN APPLIED SCIENCE DEGREE

The Management degree is designed for (1) those who plan to own and operate their own business and (2) those who plan to work as technicians, supervisors, or managers in for-profit or not-for-profit organizations. Using career electives, a specialized management curriculum can be designed to meet the needs of students in such diverse areas as marketing, retailing, sales, manufacturing, construction, transportation, technology and the trades.

Total credit hours for graduation in this program must equal or exceed 65.

Program requirements may change over time. Specific degree/graduation requirements are determined by a degree audit.

FIRST YEAR

First Semester		Hours
BUS-142	Introduction to Business	3.0
ECO-231	Principles of Econ I (Macro)	3.0
ENG-120	Composition I * OR	
ENG-095	Business English	3.0
BUS-113	Keyboarding OR Career Elective **	3.0
SFS-101	Strategies for Success OR	
HED ---	Health Elective OR	
PED ---	P.E. Elective	2.0
SEMESTER TOTALS		14.0

Second Semester

CIS-160	Practical Software Application	3.0
BUS-251	Principles of Management	3.0
BUS-247	Principles of Marketing	3.0
BUS-141	Business Communications OR Career Elective **	3.0
ECO-232	Prin Economics II (Micro) * OR	
POS-162	State/Local Govern	3.0
SEMESTER TOTALS		15.0

Summer Term

BUS-091	Prin of Advertising +++++	3.0
BUS-092	Principles of Selling	3.0
BUS-090	Prin of Retailing +++++ OR	
BUS-089	Small Business Management	3.0
SEMESTER TOTALS		9.0

SECOND YEAR

First Semester		Hours
BUS-290	Human Resource Management *	3.0
BUS-151	Financial Accounting *	3.0
SPE-111	Intro to Speech Communication	3.0
BUS-200	Legal Environ/Business OR Career Elective **	3.0
BUS-094	Business Math OR	

MAT-1**	Mathematics Elective *	3.0
	SEMESTER TOTALS	15.0
Second Semester		
BUS-285	Labor Relations * +++	3.0
BUS-074	Management Seminar ** OR Career Elective **	1.0
BUS-076	Management Internship ** OR Career Elective **	4.0
BUS-078	Management/Marketing Capstone *	1.0
BUS-096	Federal Tax Accounting OR	
BUS-152	Managerial Accounting *	3.0
	SEMESTER TOTALS	12.0
	TOTAL PROGRAM HOURS	65.00

- * There are prerequisites, course requisites, or minimum placement test scores for this course.
- ** Electives must be approved by the Program Coordinator
- + Course only offered fall semester
- ++ Course only offered spring and summer semester
- +++ Course only offered spring semester
- ++++ Course offered in summer term only
- ^ SOS 050 Human Relations and PSY 271 Introduction to Psychology cannot be used as a social science elective
- ^^ Consult Academic Advisor for appropriate course
- ^^^ Course requires a 30-hour practicum experience in addition to classroom lecture hours
- ^^^^ ECE 120 and ECE 125 must be taken the same semester

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